

Innovate
Collaborate
Facilitate
Operate **Smarter**



LOBO
LEASING



Innovate



Innovation Sparked by Experience

Lobo Leasing is changing perceptions and changing minds of helicopter operators around the globe for one very good reason: because since our inception in 2011, Lobo Leasing has done things differently – and to great results.

Our business is grounded in one central tenet uncommon to our field – creativity – the ability to build and customise helicopter leasing solutions unique to your business and your needs. It's a you-focused approach that sets us apart and provides clients of every size the kind of bespoke helicopter operations solutions that work smarter for them.

A smarter approach to helicopter leasing

With every relationship, we bring a flexibility and innovative approach to the table, getting to know you, your business and your needs; looking beyond leasing by offering end-to-end fleet management solutions that can grow as you grow. Our team stands back, assesses your unique challenges, envisages your key opportunities and then effectively delivers sharp, incisive programs that work smarter for you.

Our team has a breadth of experience beyond our category, an uncommon mix that enables us to think differently and create innovative solutions. A team of consummate professionals whose experience spans acquisition, operation, maintenance, leasing and sales of helicopters. A core team that has gelled for over 25 years, sharing our knowledge and vision to ensure the best solutions are delivered to our clients the world over.

Working from Experience for Your Unique Needs

Lobo Leasing works with an array of global operators from a variety of industries, in a mixture of mission-critical environments.



Oil & Gas Production

In an industry that is growing and expanding at a rapid pace, we work to provide you the helicopters you demand now, while helping you prepare for the business ahead. With more demand for deep water and ultra-deep water exploration, our operators have the fleet required to tap into the world's new oil and gas reserves.



Search & Rescue Teams

Search and Rescue occurs in the most challenging of circumstances. The teams require a highly specialised fleet of helicopters that can withstand the most extreme conditions.

Our team of industry experts and technical advisors work with operators to provide a tailored approach to your needs, accessing the most technologically adept equipment; the most reliable, latest rotorcraft technology on the market today.



Air Medical

Lives depend on the reliably safe emergency care helicopter medical services that transport key personnel and patients to the help they need. It is a time sensitive and mission critical industry segment for operators of helicopter fleets – a business we understand. Lobo Leasing has a proven track record with operators, supplying modern aircraft that are fully equipped with innovative medical support systems directly suited to the unique challenges they face.



General Utility

Rotary wing aircraft are becoming increasingly essential for a growing number of utility operations including pipeline control, forestry services, heavy lift, seismic and environmental work as well as wind farm development. Lobo is there to support the emerging need with a range of versatile helicopters effective for a variety of situations. We work with operators to create fleets that are an ideal fit for today and scalable for tomorrow.

Collaborate



A Bespoke Approach to Leasing

The benefits of helicopter leasing are vast. Within this high growth industry, Lobo Leasing has risen above the rest. The reasons are many but centered upon the unique, client-focused approach to leasing.

No team is more determined to getting it right for you. Deeply experienced and highly motivated, Lobo's people work with you one-on-one, getting to know you and your business. Why? We start from the premise that no two operators are the same. Knowing your business helps us craft a unique leasing plan tailored to structure specifically for your business; a plan created by a team of skilled financial experts and a company bolstered by capital strength.

Flexibility that ownership can't give

As your business expands and grows, the amount or models of helicopters you require may change as well. Leasing with Lobo allows you to change and expand your fleet without the same level of risk as ownership. You can adapt to market changes, to your own business growth and to your market demands.

Helping you preserve your capital for other needs

Buying helicopters requires a great deal of capital in down payment alone, capital expenditures which may weaken your cash position or borrowing capacity. Leasing with Lobo allows you to preserve your liquidity for other needs. Lobo requires no funding upfront.

Working with you to free up hidden equity

Through Lobo Leasing's structured sale and leaseback of all or a portion of your existing fleet, you can free up the "hidden equity" in your current helicopters for working capital or to put toward the purchase of new helicopters.

Customised leases with attractive 'cost of capital'

Our custom-tailored structured leases compare favourably to a loan, taking into account the weighted average cost of equity and debt required for financing a helicopter purchase. With Lobo, you have the strength of financing without the challenges of ownership.

End of term options as flexible as you need

When your lease term ends, Lobo Leasing gives you flexible options to choose from:

- Continue the helicopter lease for an extended period of time
- Purchase the helicopter outright
- Simply return the helicopter to Lobo

Fixed rate options and balance sheet & tax benefits

As lessors, Lobo can offer fixed rates on longer-term leases protecting you from interest rate increases. And by leasing with Lobo, your capital costs are fully known upfront. Further, your operating leases are typically an off-balance sheet financing tool that allow your business to grow without placing pressure on your capital and leverage ratios.

Facilitate

Operate Smarter



Focusing on You First, Lobo Delivers

Leasing companies can paint attractive pictures. Sometimes those pictures don't quite tell the whole story. So what makes Lobo Leasing different from the rest? Lobo's team bring skills and expertise to bear from different ends of the market – from helicopter finance, operation, government contracting, to technical, logistics, sales and brokering. We understand your needs from every level and use that knowledge to offer you the ideally fit leasing plan.

Lobo Leasing takes an operator-centric approach to the market. We develop long-term partnerships with operators to create the solutions you need. We fund the acquisition of helicopters. We provide any number of a range of comprehensive fleet planning options including sale and leaseback. We lease new delivery helicopters. We source used helicopters. We even help with the sale of surplus machines.

Additionally, Lobo is well backed by patient capital being owned by Blackstone/GSO, one of the largest alternative investment firms in the world.

Operate Smarter

Lobo Leasing provides the financial resources for helicopter operators to order helicopters directly from manufacturers designed to match their exact needs and budgets. Doing so helps you configure your helicopter fleet just as you need it - matching your mission critical requirements instead of settling for an "off-the-shelf" solution.

Our team takes a personalised approach to our work with you. With Lobo, you can be sure you'll get the support and advice you need at every stage of the process from deposits, pre-delivery payments and final delivery payments. All without the headache and hassle of long timelines and high legal costs. Our approach is simplified and shortened so you can spend less time and cost on paperwork and more time running your business.



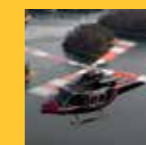
We specialise in owning medium and heavy twin turbine helicopters which include:



SIKORSKY
■ S-76 C++
■ S-92A



AIRBUS
■ AS 350B3
■ AS 355 Series
■ AS 332 L Series
■ EC 135, 145 Series
■ EC 175
■ EC 225



BELL
■ 412 Series
■ 429
■ 430
■ 525



AGUSTAWESTLAND
■ AW 109 Series
■ AW 139
■ AW 169
■ AW 189



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